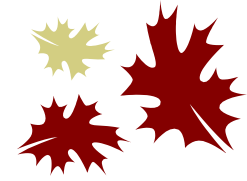




# The Chamber Chatter Box



www.bbwchamber.com

The Official Publication of the Brentwood Baldwin Whitehall Chamber of Commerce • September 2011

## President's Corner

As the new president of the Brentwood Baldwin Whitehall Chamber, I look forward to a year of meeting new members and getting reacquainted with existing members.

Our chamber board members anticipate a great season of membership participation in the luncheons, mixers and seminars. The meetings are a nice way to get to know one another and learn about each other's businesses. The networking opportunity is a great way to build relationships.

Our upcoming 51 community Golf Outing is scheduled for Monday, September 19. We are looking for golfers to participate. Our special thanks to all of our sponsors and to those who have donated prizes for our outing.

I look forward to working with all of you.

Sincerely,

*Debbie Maddock*

## 51 Communities Golf Outing

The 51 Communities Golf Outing is set to tee off at 11:00 a.m. on Monday, September 19, at South Hills Country Club. This is the chamber's biggest fund raiser of the year, and we need your help. Lunch, golf and dinner is \$195, to receive a \$20 early bird discount, send your registration in by September 2! If you are not a golfer, join us for dinner and a chance to network with fellow business members at a cost of \$50. Make your reservation with Rita Day at 412-885-4868x104. You could win a flat panel TV, golf clubs, a shopping cart full of groceries and tons of other prizes at our dinner. If you can't come to play or eat, please donate a prize or gift certificate for the raffle, or purchase a tee sign or ad in the program booklet. For additional information on how you can support this event, contact Bob McKown (412-885-5045) or Mary Halerz (412-390-7555) event co-chairmen.



## Luncheon & General Membership Meeting

**September 1, 2011**

South Hills Country Club  
4305 Brownsville Road  
Pittsburgh, PA 15227

**Noon**

Welcome Back Luncheon  
Featuring High School Football Coaches  
Kevin Kissel, Brentwood  
Jim Wehner, Baldwin

Special Guest: New Teachers and Principals  
From Baldwin-Whitehall, Brentwood School Districts\*

Advance reservations requested:  
Contact Mary Dilla at 412-884-1233 or email: secretary@bbwchamber.com

\$15 with reservation \$18 without

Next luncheon and general meeting October 6 at The Georgetown Centre

### \*LUNCHEON SPONSORS

*If your business would like to sponsor lunch for a new teacher or administrator, please contact the secretary. We can arrange for you to sit with your guest if you would like. You also will receive recognition at the luncheon.*

### Act 32 Effective January 2012

**Act 32** requires that employers must withhold local earned income taxes (EIT) on behalf of their employees and file returns with the Tax Officer selected by the Tax Collection District (TCD) in which the employer is located. Jordon Tax Service has been designated at the collection agency for our area. For more information on Act 32, employer registration and seminars being offered by Jordon Tax Service visit their website at [www.jordontax.com/act32](http://www.jordontax.com/act32).

## WOMEN'S NETWORKING LUNCHEON

The monthly luncheon meeting of the Women's Networking of the Brentwood Baldwin Whitehall Chamber of Commerce will meet on **Friday, September 9, noon, at South Hills Country Club.** Please plan on attending and Bring a friend. We welcome members and non-members. Tables are available for ladies who would like to display products or merchandise. Everyone will pass out business cards and brochures and present a one-minute "commercial."

Demetria Pappas, Co-Founder of Mother, May I--MMI, will speak on modern business etiquette and share some great take-aways on mealtime manners. What your mother taught, but maybe you forgot! Social skills and proper behavior will delineate you from others--Being at your best is difficult today when face-to-face conversation is often non-existent. Learn how to make the best impression in any social setting.

**Please make a reservation by contacting secretary, Mary Dilla at 412-884-1233 or email: [secretary@bbwchamber.com](mailto:secretary@bbwchamber.com).**

Chamber Members Lunch—\$15  
Non-Members Lunch—\$18  
Display Tables—\$10

### Women's Networking will meet on the following dates:

October 14, 2011	April 13, 2012
November 11, 2011	May 11, 2012
December 9, 2011	June 8, 2012
January 13, 2012	July 13, 2012
February 10, 2012	August 10, 2012

## WELCOME NEW MEMBERS!

### Calabria's Restaurant

Michael Calabria—412-885-1030

### Keller Williams Realty

Sharyn Elliott—412-512-3272

### Aculy Systems, Inc.

Christian M. Deutsch—917-355-7200

### Home Instead Senior Care

Stephanie Desmond—412-205-3345

### Blueprint Financial Partners, LLC

Denny Flanigan—412-298-2746

### Mary Ellen Shade School of Dance

Mary Ellen Shade Cicci—724-344-9980

### 2011-2012 Officers

President .....Debbie Maddock, First Commonwealth Bank  
Vice President .....Steve Gardiner, Eber Associates  
Treasurer ....Barb Allemeng, Allemeng Concrete & Masonry  
Secretary .....Mary Dilla

## BUSINESS SPOTLIGHT!

### Donnelly-Boland and Associates

Donnelly-Boland and Associates was founded by Fay K. Boland, CPA and incorporated in 1992 to provide expert accounting services to small businesses and nonprofit and government agencies that needed an affordable alternative to in-house accounting functions.

Through the services offered by Donnelly-Boland and Associates, our clients are able to access and manage their finances in an efficient and cost-effective manner through improved information and accurate reports. They experience better cash flow management, tax and financial planning, and improved utilization of staff resources. This frees both management and staff to focus on their core strengths, providing and improving the services that will ensure success.

At Donnelly-Boland, we know small businesses and nonprofits routinely work with a limited staff. It is often beyond their resources to retain a full-time accounting employee.

We have the perfect solution: a broadly skilled staff of professionals who can provide help in processing your financial data on an as needed basis, improving the flow of critical financial information and solving your most difficult bookkeeping issues. Our staff is highly trained, locally based, and with low turnover.

For larger corporations, Donnelly-Boland provides transition management. These highly skilled individuals assist in creating a seamless transition when one of your key financial employees leaves or retires, helping assure the smoothest possible transition and replacement process.

Our services go beyond basic accounting and tax preparation to include process outsourcing, contract staffing, and business consulting, including both technology and human resources consulting.

Donnelly-Boland and Associates is committed to delivering quality, commitment, and value. You'll also find our services are reasonably priced and affordable.

**Kevin Boland - 412-885-5383**

Thank you  
2011  
Sponsor



### Board of Directors

Barb Allemang	Steve Gardiner	Debbie Maddock
Julie Beck	Mary Halerz	Bob McKown
Dottie Coll	Larry Korchank	Dave Schultz
Ron Dufalla	Mary Ann Laudato	Virginia Weida