



The Chamber Chatter Box



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President's Corner

"Russell Simmons Raps About Giving Back"

Adapted from : Juliette Guilbert

Somewhere along the way to becoming one of the richest men in rap, with a net worth estimated between \$325 million and \$500 million, Russell Simmons says it became more important to give back. With a business empire spanning music, television, theatre, film and fashion, Simmons is driven by a belief that hip-hop is a powerful change agent.



He believes there are a few key principles which have endowed him with a wealth of success and insight, and furthermore, the desire to empower others. To access the power in you, follow Simmons' lead with these key principles:

- See your vision and stick with it
- Always do you [be true to yourself]
- Get your mind right [meditation and prayer]
- Stop frontin' and start today [stop saying "one day, I'm going to"]
- Never less than your best
- Surround yourself with the right people
- There are no failures, only quitters
- Science of success: plant the good seeds
- You can never get before you give
- Successful people stay open to change
- Be powerful, be heard

Where in your life, your business can you give back for the sake of giving? What can you do with your family or your staff to help people in need?

Before we take our summer break, (there are no membership luncheons in July and August) we have important business to conduct. **Our election for the board of directors will take place at our meeting on June 3.** Each chamber member gets one ballot. If more than one person is coming from your office, please designate who will be filling out the ballot. We have five outstanding candidates to fill four positions. All of the nominees will introduce themselves at the beginning of our luncheon.

We will miss Maggie Schmotzer, **Metropolitan Windows**, John Slater, **John F. Slater Funeral Home** and Christopher Woods, **Jefferson Financial**, who chose not to run for the BOD again, and thank them for their years of service to the chamber.

Baldwin Borough's Community Day is June 5 and this year the Chamber is going to be giving away tote bags, and we will be happy to put your promotional items or coupons in the bags. Contact Mary Dilla if you have an item to place in the bag. Watch your email for more information regarding Brentwood and Whitehall's Community Days in August. We are also planning a Mixer in August.

Have a Safe and Wonderful Summer!

Dr. Sean J. Hayes

GENERAL MEMBERSHIP MEETING / LUNCHEON

June 3, 2010

NOON

South Hills Country Club

4305 Brownsville Road

Guest Speaker

Timothy Edris

Emerging Leaders Institute

"Work Culture and Generation Y"

Timothy Edris is a team and leadership development specialist. He has over a decade of experience designing and implementing corporate and university training programs.

Don't forget to make your reservation for the luncheon!

\$15 with reservation

\$18 Non-Members and those without a reservation

Contact Mary Dilla at 412-884-1233 or email:

secretary@bbwhchamber.com

ELECTION - BOARD OF DIRECTORS

At the June 3, 2010 General Meeting/Luncheon the members of the Brentwood Baldwin Whitehall Chamber of Commerce will elect four representatives to the board of directors to serve a three year term. (Bylaws Article III Board of Directors) Please review the attached list of candidates and attend the meeting to cast your vote for the board. Each chamber member gets one ballot. If more than one person is coming from your office, please designate who will be filling out the ballot.

Nominees for Board of Directors

Julie Beck - South Hills Country Club

Steve Gardiner - Eber & Associates

Zoe Kennedy - Zoe's Beer Distributer

Dr. Larry Korchnak - Baldwin-Whitehall School District

Shannon Martinez - Payroll Solutions

Thank-you

to our

2009-2010 **THE BANK OF NEW YORK MELLON**

Chamber Sponsor



WOMEN'S NETWORKING

The monthly luncheon meeting of the Women's Networking of the Brentwood Baldwin Whitehall Chamber of Commerce will meet on **Friday, June 11, noon, at South Hills Country Club**. Please plan on attending and bring a friend.

Guest Speaker: Gina Mazza

EverythingmattersNothingmatters.com

Gina is an award-winning freelance journalist, author, editor and advocate of living with unbounded creative abandon and full-frontal consciousness. She is the author of three books, including *Everything Matters*, *Nothing Matters: For Women Who Dare to Live with Exquisite Calm*, *Euphoric Creativity* and *Divine Clarity* (St. Lynn's Press).

Please make a reservation by contacting secretary, Mary Dilla, 412-884-1233 or email: secretary@bbwchamber.com

Lunch \$15 for Chamber Members
\$18 for Non-Chamber Members
Display Tables - \$10

WOMEN'S NETWORKING will also meet July 9.



Recycle your old eye glasses and hearing aids by donating them to the Whitehall Lions Club. Contact John Frombach at jwfrombach@comcast.net or bring them to the next luncheon.

WELCOME
New Member!

New Wine Harvest Church
5206 East Willock Road
Pastor Debra Huhn - 412-207-7216
Pastordebra@newwineharvest.net

Volunteers Needed for Community Days!
Place Your Promotional Items in Chamber Tote Bags!

If you can give an hour or so of your time to man the Chamber booth at the following Community Days, please contact *Mary Dilla* at secretary@bbwchamber.com:

Baldwin - June 5
Brentwood - August 21
Whitehall - August 28

The chamber will be giving away 150 tote bags to community members at our booth during each Community Day even. If you would like to participate by providing a promotional item for your business to be placed in the tote bag, or be a sponsor and have your logo placed on the tote bag, contact Mary Dilla.

TOTE BAG SPONSORSHIPS

The chamber is looking for five businesses to sponsor the community day tote bags. The sponsors will share one printed side of the tote bag. Sponsorships are being offered on a first come basis at a cost of \$150. Your logo/business information will be printed on the 300 tote bags to be distributed at the Brentwood and Whitehall Community Days, Baldwin Community Day bags are already printed. Contact Mary Dilla for more information.

OFFICERS

<i>President</i>	<i>Dr. Sean Hayes</i>
<i>Vice President</i>	
<i>Secretary</i>	<i>Mary Dilla</i>
<i>Treasurer</i>	<i>Chris Woods</i>

CHAMBER SPOTLIGHT

McIlrath Insurance Agency

4601 Clairton Blvd.

Having the right business insurance does more than just give you peace of mind; it's an integral part of an overall management strategy to help you stay competitive and protect your company in the event of an accident or disaster. When considering your business insurance needs, ask yourself these questions:

- Do I have adequate business continuation coverage?
- How often will I be updating my liability coverage?

Review your insurance policy at least once a year to make sure it still meets your needs. Here are some of the basic types of business insurance:

- Property and liability coverage. Protection when a fire, flood, or other disaster strikes. Property and liability insurance will shield you from judgments for accidents on your property.
- Health and medical coverage. Offering a good health plan helps attract and retain the best employees.
- Key executive life and disability coverage. Your key employees are the heartbeat of your organization, so make sure you have adequate insurance coverage on them.
- Vehicle coverage. These policies typically cover liability for injuries involving the vehicles owned and operated by your company.
- Disability coverage. This insurance continues to pay a portion of the salary of a worker who has sustained an injury and can no longer work.

Whether you are a new or existing business, the McIlrath Insurance Agency is here to help with all of your insurance needs.

Call Brian Graham at 412-916-1929 to review your current coverage.

5TH ANNUAL COMMUNITY GOLF DAY

SOUTH HILLS COUNTRY CLUB

MONDAY, JUNE 21, 2010



\$60.00 PER PERSON INCLUDES GREEN FEES & CART

TEE TIMES AVAILABLE FROM 8:00 AM TO 3:30 PM

ONE PLAYER MUST BE A RESIDENT OF BRENTWOOD, BALDWIN OR WHITEHALL BOROUGH

FIRST COME, FIRST SERVE!

TO SCHEDULE A TEE TIME CONTACT MARY DILLA AT
SECRETARY@BBWCHAMBER.COM

2nd Annual Pet-A Pawloza

Saturday, June 12th Rolling Hills Park

Whitehall

11:00 a.m. - 2:00 p.m.



A day of "Pet-working": with pet-related vendors, demonstrations, parade, door prizes, ticket auction, blessings and memorial service with balloon release. Sponsored by the John F. Slater Funeral Home. All proceeds to benefit; Angel Ridge Animal Rescue & the Western PA Humane Society (Fallen Timber Location). For more information contact Laurne Marchetti at 412.881.4100 or information@johnfslater.com.

BOARD OF DIRECTORS

<i>Barb Allemang</i>	<i>Mary Halerz</i>	<i>Maggie Schmotzer</i>
<i>Dottie Coll</i>	<i>Sean Hayes, D.C.</i>	<i>Rick Schneider</i>
<i>John Frombach</i>	<i>Dr. Larry Korchnak</i>	<i>John Slater</i>
<i>Dr. Ronald Dufalla</i>	<i>Debbie Maddock</i>	<i>Chris Woods</i>